

# **State of California** \$1.85 billion General Obligation Bonds



**Investor Update** 

**April 16, 2003** 



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### Introduction

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### Transaction Overview<sup>1</sup>

Par Amount \$1.85 billion

Purpose:

Refund outstanding State G.O. commercial paper notes

Repay interim loans from the State's PMI Account

**Debt Service Amortization:** 

Interest only Period April 2003 To January 2008

Level Debt Service Period February 2008 to 2033

Ratings: A (Fitch Ratings)

A2 (Moody's Investor Service)

A (Standard & Poor's)

Pricing Date April 24, 2003

Closing Date May 1, 2003

<sup>&</sup>lt;sup>1</sup> Preliminary, subject to change



# 2003 G.O. Bond Issuance<sup>1,2</sup>

<b>Bond Sale (\$millions)</b>	<b>Amount</b>	Status
February Fixed Rate	\$900	Closed
April Variable/Auction Rate	\$1,400	Closed
April Fixed Rate (Negotiated Sale)	\$1,850	April 24, 2003
June Fixed Rate (New Money)	\$850	June 2003
June Fixed Rate (Refunding)	\$900	June 2003
Total through June 30, 2003	\$5,900	
Fixed Rate/Variable Rate	\$3,000	Fall/Winter 2003
Total for Calendar Year 2003	\$8,900	

Source: State Treasurer's Office

<sup>&</sup>lt;sup>1</sup> Subject to change.

<sup>&</sup>lt;sup>2</sup> Economic refundings may be added, subject to market conditions.



## Other State Bonds – Forward Calendar<sup>1,2</sup>

Bond Sale	Amount	Sale Date
California Infrastructure and Economic Development Bank - State Revolving Fund	\$75 million	Summer 2003
California Infrastructure and Economic Development Bank - Bay Bridge Seismic	\$750 million	Summer/Fall 2003
Golden State Tobacco Securitization Corporation - (Second Sale)	\$2.0 billion	To Be Determined

Source: State Treasurer's Office

<sup>&</sup>lt;sup>1</sup> Subject to change.

<sup>&</sup>lt;sup>2</sup> Economic refundings may be added, subject to market conditions.



# Governor's Budget Proposal Strives to Bridge the Gap

- Legislature and Governor approved \$3.3 billion in reductions in March 2003
- A balanced approach with reduced expenditures, increased revenues, and selective one-time measures
- Structural reform
- Budget focus on need for reasonable reserves
- Department of Finance economic and revenue assumptions were more conservative than consensus, with actuals tracking estimates



# **Economic Assumptions**

California Nonfarm Employment	2002	2003	2004
Governor's Budget, Nov. 2002	-0.7	0.7	2.1
LAO, Feb. 2003	-0.6	0.8	2.5
UCLA, Mar. 2003	-0.3	0.7	2.2
Western Blue Chip, Apr. 2003	-0.3	1.0	2.1
Actual	-0.8		

#### **California Personal Income**

Governor's Budget, Nov. 2002	0.9	3.3	5.3
LAO, Feb. 2003	1.0	3.6	6.5
UCLA, Mar. 2003	1.0	3.0	5.3
Western Blue Chip, Apr. 2003	1.9	3.8	5.4

**California New Housing Units (thousands)** 

Governor's Budget, Nov. 2002	159	157	162
LAO, Feb. 2003	164	174	176
UCLA, Mar. 2003	165	179	177
Western Blue Chip, Apr. 2003	165	168	170
Actual	165		

Source: Department of Finance



# **Revenue Assumptions**

2002-2003 Comparison of Actual and Forecast Agency General Fund Revenues (dollars in millions) Year-to-Date (through March)

Revenue Source	Forecast	Actual	Change	Percent Change
Personal Income	\$ 22,213	\$ 21,959	-\$254	-1.1%
Sales & Use	16,429	16,443	14	0.1%
Corporation	3,927	3,886	-41	-1.0%
Insurance	1,044	1,066	22	2.1%
Estate	651	767	116	17.8%
Pooled Money Interest	169	152	-17	-10.1%
Alcoholic Beverages	220	220	0	0.0%
Tobacco	89	90	1	1.1%
Other	3,284	3,240	-44	-1.3%
Total	\$ 48,026	\$ 47,823	-\$203	-0.4%

Source: Department of Finance



### **Actions to Date are First Part of Solution**

- Actions taken by the Administration:
  - ➤ August 2002 State departments submitted 20 percent reduction plans.
  - ➤ November 2002 State departments directed to freeze current year spending, identify General Fund savings, and reduce expenditures.
  - ➤ December 2002 Mid-year spending reduction plan submitted to the Legislature.
  - ➤ April 2003 State departments directed to submit 10 percent personal services reductions and layoff plans.
- The Legislature passed and the Governor signed legislation authorizing reductions, deferrals, and funding transfers totaling \$3.3 billion in 2002-03



# Cash Flow Update<sup>1</sup>

Projected Cash and Un (projected as of Januar	nused Borrowable Resources <sup>2</sup> ry 10, 2003)	\$1,575
Adjustments for lower of	current year reductions	(\$2,314)
Adjusted Projected Cas	sh and Unused Borrowable Re	esources <sup>2</sup> (\$739)
Adjustments for potentia	al Tobacco Bond delay	(\$2,027)
Adjusted Projected Cas (prior to tobacco bond p	sh and Unused Borrowable Reproceeds)	esources <sup>2</sup> (\$2,766)

<sup>&</sup>lt;sup>1</sup> Dollars in millions

 The State is closely monitoring the cash situation and plans to issue Revenue Anticipation Warrants (RAWs) in June 2003

<sup>&</sup>lt;sup>2</sup> Projected for June 30, 2003



# **California Budget Process**

• **January 10** Release of Governor's 2003-04 State Budget

March Legislative Budget Subcommittee Hearings

begin

• April 1 Submittal of April 1 Finance Letters (except

Capital Outlay and May Revision) to the

Legislature

May 1 Submittal of Capital Outlay Finance Letters to the

Legislature

May 14 Release of May Revision to the Governor's

2003-04 State Budget

June 15 Constitutional Deadline for Legislature to pass

the Budget Bill

July 1 Start 2003-04 Fiscal Year



### **Revenue Anticipation Warrants (RAWs)**

- Final size and maturities will be determined soon after May revision
- The RAWs will be offered by competitive sale
- All or a portion will be sold in June, with any remainder in July
- Expect RAWs to have multiple maturities
- The State is retaining the option of structuring a portion of the RAWs with a maximum maturity of two years



### **Credit Enhancements for RAWs**

 The State is soliciting proposals from commercial and investment banks for credit enhancement on some or all of the RAWs

- The proposed credit enhancement structure is different from last year's Standby Warrant Bid Agreements
- To enhance the attractiveness to investors, certain elements of the credit enhancement structure have been strengthened to improve the RAWs ratings



# California Remains a Strong Credit

- Our gross state product of \$1.4 trillion makes California the 5<sup>th</sup> largest economy in the world
- Our population is projected to reach 59 million by 2040
- California still has moderate debt levels as compared to the other 10 largest states
- California has an unbroken track record of meeting its debt service obligations



### **Contact Information**

For additional information contact:

The State Treasurer's Office Investor Relations Section (800) 900-3873

Website – <u>www.treasurer.ca.gov</u>

The Department of Finance

Website – <u>www.dof.ca.gov</u>

The State Controller's Office

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